#### **UTAH INSURANCE LICENSE EXAM**

UTAH INSURANCE LICENSE EXAM: YOUR GUIDE TO SUCCESS

UTAH INSURANCE LICENSE EXAM IS A CRUCIAL STEP FOR ANYONE LOOKING TO BUILD A CAREER IN THE INSURANCE INDUSTRY WITHIN THE BEEHIVE STATE. WHETHER YOU'RE AIMING TO BECOME A PROPERTY AND CASUALTY AGENT, A LIFE AND HEALTH INSURANCE PRODUCER, OR SEEKING A SPECIALIZED LICENSE, UNDERSTANDING THE EXAM PROCESS AND PREPARATION STRATEGIES CAN MAKE ALL THE DIFFERENCE. NAVIGATING THE REQUIREMENTS AND TESTING PROCEDURES MIGHT SEEM OVERWHELMING AT FIRST, BUT WITH THE RIGHT INFORMATION AND APPROACH, YOU CAN CONFIDENTLY MOVE TOWARD OBTAINING YOUR UTAH INSURANCE LICENSE.

# UNDERSTANDING THE UTAH INSURANCE LICENSE EXAM

THE UTAH INSURANCE LICENSE EXAM IS DESIGNED TO ASSESS YOUR KNOWLEDGE AND READINESS TO OPERATE AS A LICENSED INSURANCE PROFESSIONAL IN THE STATE. THIS EXAM ENSURES THAT CANDIDATES POSSESS A SOLID UNDERSTANDING OF INSURANCE FUNDAMENTALS, STATE LAWS, ETHICS, AND SPECIFIC PRODUCT KNOWLEDGE REQUIRED FOR THEIR LICENSE TYPE.

#### Types of Insurance Licenses in Utah

BEFORE DIVING INTO EXAM DETAILS, IT'S IMPORTANT TO IDENTIFY WHICH TYPE OF INSURANCE LICENSE YOU NEED. UTAH OFFERS SEVERAL CATEGORIES, INCLUDING:

- LIFE AND HEALTH INSURANCE LICENSE: COVERS LIFE INSURANCE, HEALTH INSURANCE, ANNUITIES, AND RELATED PRODUCTS.
- Property and Casualty Insurance License: Focuses on property insurance, automobile insurance, liability, and other casualty lines.
- ADJUSTER LICENSE: AUTHORIZES INDIVIDUALS TO INVESTIGATE AND SETTLE INSURANCE CLAIMS.
- Surplus Lines License: For those dealing with non-admitted or specialty insurance markets.

EACH LICENSE TYPE HAS A TAILORED EXAM THAT TESTS RELEVANT KNOWLEDGE SPECIFIC TO THAT INSURANCE AREA.

# REQUIREMENTS BEFORE TAKING THE UTAH INSURANCE LICENSE EXAM

TO SIT FOR THE UTAH INSURANCE LICENSE EXAM, CANDIDATES MUST MEET CERTAIN PREREQUISITES SET BY THE UTAH INSURANCE DEPARTMENT. THESE REQUIREMENTS HELP MAINTAIN INDUSTRY STANDARDS AND PROTECT CONSUMERS.

## PRE-LICENSING EDUCATION

Before scheduling your exam, you must complete a state-approved pre-licensing education course. These courses are designed to prepare you by covering the essential topics you need to understand for both the exam and your future career. The number of hours required varies depending on the license type—for example, life and health insurance candidates typically complete around 40 hours, while property and casualty candidates may require about 40 hours as well.

TAKING A THOROUGH PRE-LICENSING COURSE NOT ONLY HELPS WITH EXAM SUCCESS BUT ALSO GIVES YOU CONFIDENCE IN HANDLING REAL-WORLD INSURANCE SCENARIOS.

#### APPLICATION PROCESS

Once your pre-licensing education is complete, you'll need to submit an application to the Utah Insurance Department along with the appropriate fees. Make sure all your paperwork is accurate and complete to avoid delays. After approval, you'll receive instructions on scheduling your exam.

# WHAT TO EXPECT ON THE UTAH INSURANCE LICENSE EXAM

THE EXAM ITSELF IS A COMPUTERIZED TEST ADMINISTERED AT DESIGNATED TESTING CENTERS ACROSS UTAH. IT TYPICALLY CONSISTS OF MULTIPLE-CHOICE QUESTIONS THAT EVALUATE YOUR KNOWLEDGE OF INSURANCE CONCEPTS, STATE REGULATIONS, AND ETHICAL PRACTICES.

## **EXAM FORMAT AND CONTENT**

THE FORMAT USUALLY INCLUDES:

- BETWEEN 100 TO 150 QUESTIONS, DEPENDING ON THE LICENSE TYPE.
- TIME LIMITS RANGING FROM TWO TO THREE HOURS.
- Sections covering state insurance laws, general insurance concepts, and specific product knowledge.

FOR EXAMPLE, A LIFE AND HEALTH INSURANCE EXAM MIGHT INCLUDE QUESTIONS ON POLICY PROVISIONS, UNDERWRITING, AND FEDERAL REGULATIONS LIKE HIPAA, WHILE PROPERTY AND CASUALTY EXAMS EMPHASIZE RISK MANAGEMENT, COVERAGE TYPES, AND CLAIMS HANDLING.

## TIPS FOR PASSING THE EXAM

Preparing for the Utah insurance license exam requires more than just reading textbooks. Here are some practical tips to increase your chances of success:

- 1. **Utilize Practice Exams:** Taking practice tests familiarizes you with the question format and identifies areas where you need improvement.
- 2. FOCUS ON STATE-SPECIFIC LAWS: UTAH HAS UNIQUE INSURANCE REGULATIONS THAT YOU NEED TO UNDERSTAND WELL SINCE THEY FORM A SIGNIFICANT PORTION OF THE EXAM.
- 3. **REVIEW KEY INSURANCE CONCEPTS:** Make sure you have a solid grasp of insurance terminology, policy types, and claims processes.
- 4. **Create a Study Schedule:** Consistency is key. Set aside regular study sessions to avoid cramming at the last minute.
- 5. Join Study Groups or Forums: Engaging with others preparing for the exam can provide motivation,

# AFTER PASSING THE UTAH INSURANCE LICENSE EXAM

PASSING THE EXAM IS A SIGNIFICANT MILESTONE, BUT THERE ARE STILL A FEW STEPS TO COMPLETE BEFORE YOU CAN OFFICIALLY START YOUR INSURANCE CAREER.

#### SUBMITTING FINGERPRINTS AND BACKGROUND CHECKS

Utah requires all insurance license applicants to submit fingerprints for a background check. This is a standard procedure to ensure that licensed agents meet ethical and legal standards. You will be guided by the Utah Insurance Department on how to complete this step.

#### OBTAINING YOUR LICENSE AND MAINTAINING IT

Once your background check clears, you'll receive your official insurance license. At this point, you're authorized to sell insurance products in Utah under the license category you obtained.

However, maintaining your license requires ongoing education. Utah mandates continuing education (CE) courses to keep licensees updated on industry changes, laws, and best practices. Typically, you must complete a set number of CE hours every two years. Staying compliant with these requirements helps you avoid penalties and license suspension.

# ADDITIONAL RESOURCES FOR UTAH INSURANCE LICENSE CANDIDATES

There are plenty of resources available to help you prepare for and succeed in the Utah insurance license exam. Some valuable options include:

- STATE INSURANCE DEPARTMENT WEBSITE: THE OFFICIAL UTAH INSURANCE DEPARTMENT WEBSITE OFFERS DETAILED INFORMATION ON LICENSING REQUIREMENTS, EXAM SCHEDULES, AND APPLICATION PROCEDURES.
- APPROVED PRE-LICENSING PROVIDERS: LOOK FOR REPUTABLE COURSE PROVIDERS WHO OFFER COMPREHENSIVE PRE-LICENSING TRAINING BOTH ONLINE AND IN-PERSON.
- Exam Prep Books and Online Materials: Numerous study guides and Question banks are available that focus specifically on Utah's insurance exams.
- Professional Networking: Connecting with licensed agents and industry professionals can provide mentorship and practical insights.

# STAYING UP-TO-DATE WITH INDUSTRY TRENDS

THE INSURANCE INDUSTRY IS CONSTANTLY EVOLVING DUE TO CHANGES IN LAWS, TECHNOLOGY, AND MARKET DEMANDS. EVEN AFTER EARNING YOUR UTAH INSURANCE LICENSE, STAYING INFORMED WILL BENEFIT YOUR CAREER. SUBSCRIBING TO INDUSTRY

NEWSLETTERS, ATTENDING WORKSHOPS, AND PARTICIPATING IN PROFESSIONAL ORGANIZATIONS WILL KEEP YOU COMPETITIVE AND KNOWLEDGEABLE.

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EMBARKING ON THE JOURNEY TO PASS THE UTAH INSURANCE LICENSE EXAM IS BOTH EXCITING AND CHALLENGING. WITH THE RIGHT PREPARATION, UNDERSTANDING OF STATE-SPECIFIC REQUIREMENTS, AND DEDICATION TO CONTINUOUS LEARNING, YOU CAN OPEN THE DOOR TO A REWARDING CAREER IN INSURANCE. REMEMBER, THE EXAM IS JUST ONE STEP IN BUILDING YOUR EXPERTISE AND CREDIBILITY IN THIS DYNAMIC FIELD.

# FREQUENTLY ASKED QUESTIONS

# WHAT IS THE UTAH INSURANCE LICENSE EXAM?

THE UTAH INSURANCE LICENSE EXAM IS A TEST THAT INDIVIDUALS MUST PASS TO BECOME LICENSED INSURANCE AGENTS IN UTAH. IT ASSESSES KNOWLEDGE OF INSURANCE LAWS, POLICIES, AND ETHICAL PRACTICES.

## HOW DO I REGISTER FOR THE UTAH INSURANCE LICENSE EXAM?

YOU CAN REGISTER FOR THE UTAH INSURANCE LICENSE EXAM THROUGH THE UTAH INSURANCE DEPARTMENT WEBSITE OR THE EXAM VENDOR'S PORTAL, SUCH AS PEARSON VUE. REGISTRATION TYPICALLY INVOLVES CREATING AN ACCOUNT AND PAYING THE EXAM FEE.

## WHAT TYPES OF INSURANCE LICENSES ARE AVAILABLE IN UTAH?

In Utah, common insurance licenses include Life and Health, Property and Casualty, Personal Lines, and Adjuster licenses. Each requires passing a specific exam tailored to that insurance line.

#### WHAT IS THE PASSING SCORE FOR THE UTAH INSURANCE LICENSE EXAM?

THE PASSING SCORE FOR THE UTAH INSURANCE LICENSE EXAM IS GENERALLY 70%. CANDIDATES MUST CORRECTLY ANSWER AT LEAST 70% OF THE QUESTIONS TO PASS.

# ARE THERE ANY PRE-LICENSING EDUCATION REQUIREMENTS BEFORE TAKING THE UTAH INSURANCE LICENSE EXAM?

YES, UTAH REQUIRES CANDIDATES TO COMPLETE STATE-APPROVED PRE-LICENSING EDUCATION COURSES BEFORE TAKING THE INSURANCE LICENSE EXAM. THE NUMBER OF HOURS VARIES BY LICENSE TYPE.

#### HOW LONG IS THE UTAH INSURANCE LICENSE EXAM?

THE LENGTH OF THE UTAH INSURANCE LICENSE EXAM VARIES BY LICENSE TYPE BUT TYPICALLY RANGES FROM 2 TO 3 HOURS, COVERING VARIOUS INSURANCE TOPICS RELEVANT TO THE LICENSE.

#### CAN I RETAKE THE UTAH INSURANCE LICENSE EXAM IF I FAIL?

YES, IF YOU FAIL THE UTAH INSURANCE LICENSE EXAM, YOU CAN RETAKE IT. HOWEVER, YOU MAY NEED TO WAIT A SPECIFIED PERIOD AND PAY THE EXAM FEE AGAIN FOR EACH ATTEMPT.

#### WHAT STUDY MATERIALS ARE RECOMMENDED FOR THE UTAH INSURANCE LICENSE EXAM?

RECOMMENDED STUDY MATERIALS INCLUDE STATE-APPROVED PRE-LICENSING COURSES, OFFICIAL EXAM CONTENT OUTLINES,

## IS THE UTAH INSURANCE LICENSE EXAM OFFERED ONLINE OR IN-PERSON?

THE UTAH INSURANCE LICENSE EXAM IS PRIMARILY OFFERED IN-PERSON AT DESIGNATED TESTING CENTERS. SOME EXAMS MAY OFFER ONLINE PROCTORED OPTIONS, BUT CANDIDATES SHOULD CONFIRM AVAILABILITY WITH THE EXAM VENDOR.

## HOW DO I MAINTAIN MY UTAH INSURANCE LICENSE AFTER PASSING THE EXAM?

TO MAINTAIN YOUR UTAH INSURANCE LICENSE, YOU MUST COMPLETE CONTINUING EDUCATION REQUIREMENTS EVERY TWO YEARS AND RENEW YOUR LICENSE THROUGH THE UTAH INSURANCE DEPARTMENT BEFORE THE EXPIRATION DATE.

# ADDITIONAL RESOURCES

UTAH INSURANCE LICENSE EXAM: NAVIGATING THE PATH TO CERTIFICATION

UTAH INSURANCE LICENSE EXAM SERVES AS A CRITICAL GATEWAY FOR INDIVIDUALS AIMING TO ESTABLISH A PROFESSIONAL CAREER IN THE STATE'S INSURANCE INDUSTRY. AS REGULATORY REQUIREMENTS EVOLVE, UNDERSTANDING THE NUANCES OF THIS EXAMINATION BECOMES ESSENTIAL FOR PROSPECTIVE AGENTS AND BROKERS. THIS ARTICLE DELVES INTO THE STRUCTURE, PREPARATION METHODS, REGULATORY ENVIRONMENT, AND STRATEGIC CONSIDERATIONS SURROUNDING THE UTAH INSURANCE LICENSE EXAM, PROVIDING A COMPREHENSIVE OVERVIEW FOR CANDIDATES AND INDUSTRY OBSERVERS ALIKE.

# UNDERSTANDING THE UTAH INSURANCE LICENSE EXAM

THE UTAH INSURANCE LICENSE EXAM IS ADMINISTERED BY THE UTAH INSURANCE DEPARTMENT AND IS DESIGNED TO EVALUATE CANDIDATES' KNOWLEDGE OF INSURANCE PRINCIPLES, STATE-SPECIFIC REGULATIONS, AND ETHICAL PRACTICES. PASSING THIS EXAM IS A MANDATORY STEP FOR THOSE SEEKING LICENSURE AS INSURANCE AGENTS, INCLUDING LINES SUCH AS LIFE, HEALTH, PROPERTY, AND CASUALTY INSURANCE.

THE EXAM'S PRIMARY OBJECTIVE IS TO ENSURE THAT CANDIDATES POSSESS THE REQUISITE EXPERTISE TO PROVIDE ACCURATE AND LAWFUL ADVICE TO CONSUMERS, THEREBY SAFEGUARDING PUBLIC INTEREST. IT TYPICALLY INCLUDES A COMBINATION OF NATIONAL INSURANCE CONCEPTS AND UTAH-SPECIFIC INSURANCE LAWS, CREATING A BALANCED ASSESSMENT THAT REFLECTS BOTH GENERAL INDUSTRY STANDARDS AND LOCAL REGULATORY FRAMEWORKS.

#### EXAM STRUCTURE AND CONTENT

The exam format commonly consists of multiple-choice questions, with a typical length ranging between 100 to 150 questions depending on the license type. Candidates are allocated a specific time window, often around two to three hours, to complete the test. The content is divided into two main segments:

- GENERAL INSURANCE KNOWLEDGE: COVERS FOUNDATIONAL TOPICS SUCH AS INSURANCE TERMINOLOGY, RISK MANAGEMENT, POLICY PROVISIONS, AND UNDERWRITING PRINCIPLES.
- UTAH-SPECIFIC REGULATIONS: FOCUSES ON STATE LAWS GOVERNING INSURANCE PRACTICES, LICENSING REQUIREMENTS, CONSUMER PROTECTION STATUTES, AND ETHICAL CONSIDERATIONS UNIQUE TO UTAH.

Passing scores generally hover around 70%, although exact requirements may vary slightly depending on the specific license category.

# PREPARATION STRATEGIES FOR SUCCESS

Success on the Utah insurance license exam demands a strategic approach to preparation. Given the dual focus on both national insurance principles and Utah's regulatory environment, candidates must allocate study time effectively.

#### STUDY MATERIALS AND RESOURCES

PROSPECTIVE LICENSES OFTEN RELY ON A BLEND OF OFFICIAL STUDY GUIDES, ONLINE COURSES, AND PRACTICE EXAMS. THE UTAH INSURANCE DEPARTMENT PROVIDES CANDIDATE HANDBOOKS THAT OUTLINE EXAM CONTENT AND POLICIES, WHICH SERVE AS AN ESSENTIAL FOUNDATION. ADDITIONALLY, THIRD-PARTY PROVIDERS OFFER COMPREHENSIVE PREP COURSES TAILORED TO THE UTAH EXAM, OFTEN INCLUDING INTERACTIVE MODULES AND SIMULATED TESTS.

Utilizing practice exams is particularly beneficial, as it familiarizes candidates with question formats and time constraints. Many test-takers report that repeated exposure to sample questions enhances their ability to interpret complex scenarios and regulatory language.

## BALANCING NATIONAL AND STATE KNOWLEDGE

One challenge inherent in preparing for the Utah insurance license exam lies in balancing national insurance concepts with the state-specific legal framework. While foundational insurance knowledge is broadly consistent across states, Utah mandates a thorough understanding of its unique statutes, including licensing procedures, continuing education mandates, and consumer protection laws.

Candidates should prioritize reviewing Utah's insurance code and statutory regulations, which are publicly accessible through the state's official channels. In many cases, state-specific content accounts for approximately 20-30% of the exam, underscoring its significance.

# REGULATORY CONTEXT AND INDUSTRY IMPLICATIONS

THE UTAH INSURANCE LICENSE EXAM REFLECTS THE STATE'S BROADER REGULATORY PHILOSOPHY, WHICH EMPHASIZES CONSUMER PROTECTION AND INDUSTRY ACCOUNTABILITY. UTAH'S INSURANCE DEPARTMENT ACTIVELY MONITORS MARKET PRACTICES AND PERIODICALLY UPDATES EXAM CONTENT TO ALIGN WITH LEGISLATIVE CHANGES AND EMERGING INDUSTRY TRENDS.

# LICENSING REQUIREMENTS BEYOND THE EXAM

Passing the exam is one component of the licensing process. Applicants must also satisfy additional criteria, including:

- 1. SUBMITTING A FORMAL APPLICATION THROUGH THE UTAH INSURANCE DEPARTMENT'S ONLINE PORTAL.
- 2. COMPLETING A CRIMINAL BACKGROUND CHECK TO ENSURE SUITABILITY FOR LICENSURE.
- 3. MEETING PRE-LICENSING EDUCATION REQUIREMENTS, TYPICALLY TOTALING 20-40 HOURS DEPENDING ON THE LICENSE TYPE.
- 4. PAYING APPLICABLE FEES ASSOCIATED WITH APPLICATION PROCESSING AND FINGERPRINTING.

NOTABLY, AFTER LICENSURE, AGENTS MUST COMPLY WITH CONTINUING EDUCATION MANDATES TO MAINTAIN THEIR STATUS, ENSURING ONGOING COMPETENCY AND ADAPTATION TO REGULATORY CHANGES.

# COMPARATIVE INSIGHTS: UTAH VS. OTHER STATES

When compared to other states, Utah's insurance license exam maintains a balance between rigor and accessibility. Some states impose more specialized exams for different lines of insurance, while Utah groups several lines under broader categories, streamlining the process for candidates pursuing multiple licenses.

FURTHERMORE, UTAH'S REQUIREMENT FOR PRE-LICENSING EDUCATION ALIGNS WITH NATIONAL TRENDS AIMED AT ENHANCING PROFESSIONALISM WITHIN THE INSURANCE SECTOR. HOWEVER, THE STATE'S RELATIVELY MODERATE EXAM FEES AND ACCESSIBLE ONLINE APPLICATION SYSTEM CONTRIBUTE TO A MORE CANDIDATE-FRIENDLY LICENSING ENVIRONMENT.

# PROS AND CONS OF THE UTAH INSURANCE LICENSE EXAM PROCESS

Understanding both advantages and challenges associated with the Utah insurance license exam process can inform candidate expectations and preparation tactics.

#### • Pros:

- COMPREHENSIVE COVERAGE ENSURES WELL-ROUNDED KNOWLEDGE OF INSURANCE PRINCIPLES AND UTAH REGULATIONS.
- AVAILABILITY OF DIVERSE STUDY MATERIALS AND PRACTICE EXAMS SUPPORTS EFFECTIVE PREPARATION.
- Online testing options increase flexibility for candidates.
- REASONABLE APPLICATION FEES COMPARED TO SOME NEIGHBORING STATES.

#### • Cons:

- THE DUAL FOCUS ON NATIONAL AND STATE-SPECIFIC CONTENT REQUIRES EXTENSIVE STUDY TIME.
- Some candidates find certain regulatory questions challenging due to legal Jargon.
- Pre-licensing education requirements, while beneficial, add time and cost to the licensing process.

# FINAL CONSIDERATIONS FOR PROSPECTIVE CANDIDATES

THE UTAH INSURANCE LICENSE EXAM REPRESENTS A SIGNIFICANT MILESTONE FOR PROFESSIONALS ENTERING THE STATE'S INSURANCE MARKETPLACE. ITS DESIGN AIMS TO BALANCE THOROUGHNESS WITH FAIRNESS, ENSURING THAT LICENSED AGENTS POSSESS BOTH TECHNICAL KNOWLEDGE AND AN UNDERSTANDING OF UTAH'S UNIQUE REGULATORY LANDSCAPE.

CANDIDATES WHO INVEST TIME IN TARGETED STUDY, LEVERAGE REPUTABLE PREPARATORY RESOURCES, AND ENGAGE WITH THE STATE'S REGULATORY MATERIALS POSITION THEMSELVES FAVORABLY FOR SUCCESS. AS THE INSURANCE INDUSTRY CONTINUES TO EVOLVE, MAINTAINING UP-TO-DATE KNOWLEDGE THROUGH CONTINUING EDUCATION AND PROFESSIONAL DEVELOPMENT

ULTIMATELY, THE UTAH INSURANCE LICENSE EXAM SERVES NOT ONLY AS A CERTIFICATION TOOL BUT ALSO AS A GUARDIAN OF CONSUMER TRUST AND INDUSTRY INTEGRITY WITHIN THE STATE.

# **Utah Insurance License Exam**

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**utah insurance license exam:** 2023 Utah Business and Law Course Contractor Exam Prep Upstryve Inc, Get one step closer to becoming a Utah contractor with a prep course designed by 1 Exam Prep to help you conquer the required Utah Business and Law computer based examination. This course provides the highlighting and tabbing location for each required book, so you can

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utah insurance license exam: The Solomon Exam Prep Guide Ken Clark (CFP.), 2010 Ned Ryerson. That's who a lot of people picture when they think of insurance agents. Don't remember Ned? Sure you do. He was the cheesy insurance agent from the Bill Murray classic Groundhog Day. In Ned, we see examples of what can go so horribly awry with the insurance sales process - someone who gets people to sign on the dotted line because it's the only way they can escape him, someone who is far more of a salesman than a trusted advisor, and of course, someone who is living commission-to-commission, putting his own survival above his clients' needs. The reason all these things make Ned our anti-mascot is that if you fail to grasp the danger of these things, you'll undoubtedly place major obstacles between you and your career goals. Starting of course, with your quest to pass the licensing exam. Thus, the goal of this book is twofold. First and foremost, I want to help you pass the exam, and do so by a wide margin. I don't want it to be even close. I want your state's insurance commissioner to be so blown away by your score that he takes your exam home and hangs it up on his refrigerator. But second, I want this book to become the basis for your career. I want it to help shape the way you approach insurance sales so that you not only help protect others against loss, but protect yourself (and your hard-earned license) as well. Even more, I want it to protect you against an average career. I want this book to help insure your financial success. Interested? If you are, then you're in for some exciting lessons about insurance theory, products, and sales. I'll share with you both the practical and conceptual knowledge you need to get to where you want to go.

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**utah insurance license exam:** The Complete Idiot's Guide to Success As A Mortgage Broker

Daniel S. Kahn, Marian Edelman Borden, 2006-06-06 Break into the brokerage business. Here is a step-by-step handbook for joining this elite group. Written by an accomplished mortgage broker with more than 15 years in the business and 2,000 deals to his credit, this book covers everything from whether or not real estate financing is the right career move, to how to master the skills necessary to be successful. • Overview of a day in the life of a mortgage broker—including the pros and cons of the career • A self-test to help readers determine if the brokerage business is right for them • Licensing and educational requirements, advice on successful networking, and basic mortgage information

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